

# Cloud & Managed Services

Using the power of the cloud to video enable your whole organisation



VideoCentric's Cloud Portfolio offers a range of professional services and solutions that provides you with everything you need to video enable your organisation, without the costs associated with video network infrastructure.

VideoCentric's Cloud solutions provide scalable and interoperable solutions for business video collaboration, where one or many services can be brought together to build a cloud that exactly meets your needs. With a range of Virtual Meeting Rooms, Network, Management, Recording and Collaboration services at your fingertips, our cloud portfolio makes it easy to connect teams, enhance collaboration and accelerate your business.

#### VideoCentric's Cloud offerings include:

- Secure, professional HD Virtual Meeting Rooms with any-device access.
- Lync/Skype for Business Gateways
- Firewall Traversal, ISDN Gateway & Protocol transcoding to ensure everyone can connect, wherever they may be.
- Datasharing, presentation & two-way collaboration services.
- Recording & Streaming Solutions for training, events & broadcasts.
- Professional features including encryption & network management by the UK's most experienced support team

## ANY NETWORK, ANY DEVICE

VideoCentric's Cloud Portfolio is the UK's most comprehensive portfolio of cloud based video conferencing solutions, offering a variety of services to meet any organisations network and access needs. By providing infrastructure for your organisation to access, you no longer need to purchase and manage you own, eliminating the costs & access issues often associated with on-premise solutions.

Designed, managed & integrated by the UK's most experienced team where interoperability & connectivity remain at the heart of everything we do, VideoCentric's Cloud solutions are affordable, scalable & flexible, whilst incorporating the best-in-class infrastructure to ensure the most reliable & secure solution for your business.

# WHY VIDEOCENTRIC?

#### **COMPREHENSIVE OFFERINGS**

Many VMR's & services to choose from - tailored to your requirements & stringently tested in the UK's most comprehensive interoperability suites

#### **EXPERIENCE**

The UK's most experienced integrator, and experts in both video hardware & cloud, with over 8 years in Video as a Service & 30 years in the Video Communications industry

#### **TECHNICAL TEAM**

The most highly experienced technical team in the UK, accredited & fully trained. Single point of contact, dedicated, personal and in-house

#### **AWARD WINNING**

Customer service & satisfaction is our highest priory - and we have the awards to show for it!



### **Why Cloud?**

Whilst video conferencing has become a vital part of many organisations, there are numerous challenges faced with traditional on-premise solutions, that can be overcome by moving to the cloud.

- Connectivity with external organisations, remote workers, mobile workers and guests
- Unknown capacity & demand requirements,
  especially with the increase in mobile devices
- CapEx costs associated with upgrading & refreshing infrastructure
- Specialised & skilled staff required to support, manage and maintain equipment

VideoCentric's Cloud portfolio is a range of services based upon years of knowledge & experience in both hosted & on-premise solutions.

We understand the benefits & limitations of the cloud; if the we don't think the cloud is right for you, we"ll let you know.

#### **Offerings & Services**

#### VideoCloud 365

VideoCentric's VideoCloud 365 offers a simple & affordable virtual meeting space for any organisation to hold unlimited and reliable HD multipoint video conferences, accesible from any room system, desktop or mobile device, including Lync & WebRTC.





Designed, hosted & managed by VideoCentric in the UK's most energy efficient data centre, VideoCloud 365:

- Provides crystal clear HD video, audio & data conferencing
- Includes all old, new & future protocols, including ISDN
- Enables fully customisable branding
- Provides 2-way Lync data sharing with any professional VC system
- Certified with ISO27001, ISO 22301, ISO 14001 & ISO 9001

Combining world leading technologies & award-winning services & support, the VideoCloud 365 service provides a highly secure, highly interoperable, resilient video service for your organisation. Options for pay-as-you-go room hire, pay-monthly & pay annually options with flexible port & overuse options available.

#### **Vendor Virtual Meeting Room & Cloud Offerings**

VideoCentric's Cloud portfolio includes cloud based solutions from each of the worlds leading vendors, stringently tested in-house, so we can help choose the right solution for you. Our Cloud portfolio includes:

- Polycom RealPresence Cloud & Lifesize Cloud
- Vidyo VaaS-T & UCi2i
- BlueJeans Network & EasyMeeting Services
- RingCentral Cloud-based PBX



#### VideoCloud Network Services

VideoCentric's VideoCloud offers a number of cloud services that can provide the network backbone to your communications. Designed & managed in-house, our network services include:

- Firewall Traversal
- SIP, H.323 & SVC Protocol Transcoding
- ISDN Gateway
- Gatekeeper Neighbouring
- Recording & two-way Data Collaboration Services



#### Contact Details

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